

Keith's Monday Morning Update

June 2, 2003

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Good morning! Most FSC locations report being fairly current on spraying. Post spraying will be in peak season the next few weeks. Just a reminder to work SAFELY during this busy month of June. Please keep discussing SAFETY at your location...



SAFETY...Workers compensation and Auto claim results for May are finalized. We incurred NO Workers compensation claims and ONE Auto claim in May. This has our September—May YTD totals at ONE Workers compensation claim and THREE Auto claims. **Be SAFETY CONSCIOUS! Work SAFELY and make sure your fellow workers are working SAFELY. THANK YOU!**

Birthdays...the next MMU will be published on July 7, 2003. Birthdays to report up to that date include: Neil Woebke, Transportation, 6-2; Bryce Bruck, Harlan Elevator, 6-2; Cathy Assmann, Irwin/Defiance, 6-12; Scott Whitfield, Irwin, 6-19; Dennis Sonnichsen, Denison, 6-24; Joan Bruck, General Office, 6-29; and Gary Jahn, General Office, 7-6. HAPPY BIRTHDAY to each of these FSC employees!



Employment Anniversaries...the following FSC employees achieve an employment anniversary during the month of June:



Employee	Hire Date	Location
Rich Cline	6-1-87	Corporate Maintenance
Jerry Murray	6-2-92	Corporate Mechanic
Russell Mueller	6-14-99	Specialty Feed Sales

Congratulations to each of these FSC employees! Thanks for your contributions and years of dedicated service to FSC!!

Insurance Update: Blue Cross/Blue Shield, FSC's Health Insurance Carrier, has a new service for members. It is on-line internet inquiry for the following services: check claim status, get an overview of all claims, view eligibility and personal information, double-check deductibles and out-of-pockets, and view your prescription history. You can also find a network Doctor or hospital, order ID cards, and learn about brand name and generic drugs.



To sign up for this new service: go to www.wellmark.com. It is called "Blue Connection." Right above Blue Connection, it says "new Self-Service Tools, Register Now" Click on "register now" to get the registration screen which asks for your ID number (your social security number as shown on your ID card), first name, last name, phone, e-mail, and date of birth. You need to enter a User ID. Wellmark will then send you a password in the mail along with step-by-step instructions for accessing your on-line health benefit information and services. I encourage you to use this new service to better manage your health insurance benefits!

FSC Mission Statement:

"Providing quality supplies, services and marketing at a competitive price for the economic benefit of it's members and their cooperative."

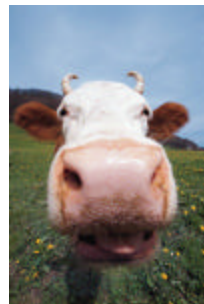




4-H Incentive Program Sign-up...the 4-H livestock show season is coming soon. For the fourteenth year, FSC will be sponsoring an incentive program designed to reward area youth for their participation in 4-H County Fair Livestock shows. This program was initiated in the summer of 1990 as a fair and equitable means of rewarding 4-H producers who feed products supplied by FSC. The 4-H incentive program has been designed to reward 4-H youth for participating in the fair programs, rather than compensating just those individuals whose livestock do well at the shows. During the 2002 fair season, FSC made contributions to over 120 of the area 4-H exhibitors. **The following requirements must be met in order to qualify for the financial contribution:**

- Participants are asked to pre-register by July 1, 2003.
- Participants must feed FSC feed to the livestock to be shown at the fair
- Registration should be coordinated through the respective Feed Sales Specialist
- Participants will be paid a contribution fee based on the species and the number of livestock actually shown at their respective county fairs. No compensation is provided for livestock not shown at the fair.
- The 4-H livestock show participants will receive payment for their livestock at the time of the fair.
- The FSC contribution rates for the 2003 fair season are as follows:

Swine.....	\$10.00 / Head
Market Beef.....	\$18.00 / Head
Breeding Beef.....	\$18.00 / Head
Cow/Calf Pairs.....	\$5.00 / Head
Calves.....	\$5.00 / Head
Sheep.....	\$5.00 / Head
Horses.....	\$10.00 / Head
Rabbits.....	\$3.00 / Head



We ask that interested participants pre-register by completing an application form. These forms are available at an FSC office or from an FSC Feed Specialist. Send completed forms to: Farm Service Cooperative, % Kevin Goshorn, 2308 Pine St, Box 429, Harlan, IA, 51537. (Note: This information is also available on FSC's web-site, <http://www.fscoop.com>.)



DOT ALERT...Our country has gone to what is known as an "Orange Alert" due to terrorism, and this has had an effect on anyone with a CDL with a haz-mat endorsement. FSC has been notified by the DOT asking us to alert all CDL drivers with haz-mat endorsement to be aware of anything strange that may be going on in any of the places we are loading or unloading hazardous materials. They also ask that you never leave your load unattended!

The spring season, with its normal push, has pretty well subsided for this spring. The transportation division will be seeking outside work as well as servicing FSC. We ask that you work closely with us on your needs for products. 48 hours notice would really help when it comes to dispatching product for our own locations. Please give us as much time as you can so we can have FSC transportation provide the service. FSC equipment is the most efficient way to transport products for FSC. This will require planning, but the dividend to FSC are great! THANKS!



FSC Vision Statement:

"To be the BEST ag-retail supply and grain marketing company in Western Iowa."



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Once again, we have had a good safety record for spring transportation movement. Long hours and many trips put considerable pressure on our drivers. ***We appreciate your efforts in helping our drivers by making room for trucks to come and go without having equipment or product in their way.*** Insurance costs have increased for our company and we want to do all we can to control them. Safety is an important part of transportation. **All CDL drivers must constantly be thinking when behind the wheel!**



Already, the answer plot is taking shape...thanks to Joe Klein and the Irwin location for making the arrangements for the fertilization, cultivation and preparation for the seed bed. Croplan's planting team was really pleased with the plot's readiness for planting!

Thanks to Jerry Murray for rebuilding the mower tractor engine and Steve Gawley for testing the tractor out by mowing around the plot the past four weeks! *We have the plot starting to look good again for the upcoming growing season.* It will take help by all locations to keep it looking good!

Location answer plot grooming responsibilities: *Each location will have input into keeping the Answer Plot groomed over the summer. This will be an easy task. For the week that your location is responsible, have your Crop Input Sales Rep contact Joe Daly. There will be small tasks such as mowing or putting up signs or getting ready for education tours. The location assignments are as follows:*

May 19-23	Denison	June 23-27	Shelby	July 28-Aug 1	Atlantic
May 26-30	Irwin	June 30-July 4	Persia	Aug 4-8	Oakland
June 2-6	Harlan	July 7-11	Denison	Aug 11-15	Shelby
June 9-13	Atlantic	July 14-18	Irwin	Aug 18-22	Persia
June 16-20	Oakland	July 21-25	Harlan	Aug 25-29	Team Members

*Answer plot team members will be responsible for Plot Days. A schedule will be sent to locations after plot is planted to regulate plot days to growth stage. **Team members have elected to have a grower meeting the same evening as the day of Croplan Plot Days.** Any question as to this schedule or your week for grooming, please contact Joe Daly or Ron Kenkel.*

The following dates are Plot Education Days...mark your calendars as all Crop Input Sales Reps are required to attend! You will earn 3 1/2 to 4 CEU Credits per session!

Session 1 July 1, 2003	Croplan FSC Grower	10:00 a.m. to 3:00 p.m. 5:00 p.m. to 7:00 p.m.
Session 2 August 13, 2003	Croplan FSC Grower	10:30 a.m. to 3:00 p.m. 5:00 p.m. to 7:00 p.m.
Session 3 September 9, 2003	Croplan FSC Grower	10:00 a.m. to 3:00 p.m. 5:00 p.m. to 7:00 p.m.



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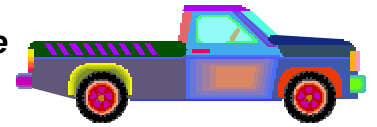
Ag-Lime...the Ag-Lime spreading season is over for the most part, but FSC is committed to receive this product throughout the year. We have been working on setting up places to store, condition and redistribute the product. It hasn't been easy due to some conditions that are beyond our control. We know that it has an impact on your work force during the busy spring season, but it is important that your product gets conditioned properly before it is piled for storing until lime-spreading season arrives

again. Thank you to anyone that this may impact; we appreciate your input in accomplishing this task!



The Demand Capital and Employee Reserve Account interest rate will remain at 3.25% for the month of June.

For Sale: 1991 Ford F-250 pick-up. Please contact Steve Gawley at the Harlan Shop, 755-7435 for more information.



Preliminary Audit...Meriwether, Wilson and Company will be at the FSC General Office on June 25th and 26th to do their annual preliminary audit work.

Co-op Retirement Plan...Individual Co-op Retirement Plan annual reports were mailed to each participant's home address late last week. Be sure to review the information on your statement when it arrives in the mail!

The next MMU will be published on Monday, July 7, 2003. I look forward to visiting with you then. In the meantime, have a GREAT MONTH at FSC and WORK and DRIVE SAFELY during this busy season! THANK YOU!!

Keith Heim