

FAC Grain Policies

2011-2012 Season



All Grain Deliveries

- All loads will have tarp removed and will be probed in at least 2 different locations to obtain an accurate, representative sample.
- Only merchantable grain will be accepted for delivery.
- Any loads of corn or soybeans that are sour, musty, COFO, heating or infested will stand on their own and will be discounted.
- Grain delivered to different locations will be averaged separately.

Weighing and Delivery Information

All haulers must provide accurate information to the scale operator that includes owner's name, split percentages (for multiple owners) and disposition (contract, warehouse storage, price later, etc.). FAC will provide signs to all haulers to display this information.

Contracts

Purchase contracts will be settled before any other disposition. Contracts will be settled in order written (1st in, 1st out). Any delivery in excess of contracted quantity will be stored at time of settlement unless FAC has other instructions PRIOR to settlement. Any under-delivery of contract quantity will be settled at the difference in market price at the time of settlement.

Warehouse Storage

Storage rates for open storage and warehouse receipt storage is 10¢ minimum plus 1/10¢ per bushel/ per day (approximately 3¢/ month).

Storage start date is the weighted average date of delivery.

Grain Bank Storage

Corn delivered for grain bank will be charged a 5¢ per bushel 'in charge' and then the balance of bushels remaining on grain bank at the end of each month will be charged a 3¢ per bushel storage charge. Corn must be delivered by the feed customer to be placed on grain bank. FAC will not sell corn to be placed on grain storage.

Price Later

Price Later contracts MUST BE SIGNED BEFORE settlement can be made. If contracts are not signed and settlement must be made, grain will be settled to open storage (corn dried and shrunk to 14.0%).

Corn or soybeans delivered and placed on price later will be charged a service charge of 20¢ minimum plus 1/10 ¢ per bushel/ per day until priced. There is no maximum. The final pricing date for price later contracts will be August 23, 2012.

Other Policies

- Disposition of grain deliveries should be given to FAC when the first load of grain is delivered.
- Grain deliveries must be settled within 15 days of the first delivery date to avoid storage charges. All price later contracts must be signed before settlement is made.

Corn

Corn Deliveries

- Corn placed in storage (open storage or warehouse receipt) will be dried and shrunk to 14.0% moisture.
- Corn sold and placed on credit-sale contract or placed in grain bank will be dried and shrunk to 15.0% moisture.

Corn Averaging

- Corn loads delivered at:
 - » 18.0% and below will be averaged together and charged an aeration charge of 5¢ per point of moisture removed.
 - » 18.1% and above will be averaged separately and charged a drying charge of 6¢ per point of moisture removed.
- A shrink factor of 1.35% for each point of moisture removed will be applied on corn.
- *Damage on Corn*
 - » Loads 5.0% and below will be averaged together
 - » Loads 5.1% and above will be averaged separately.

Corn Discount (Averaged, Per Bushel)

- *Test Weight*: 1¢ for each pound below 54 pounds.
- *Moisture*: Dry and Shrink (see above).
- *Foreign Material*: 2¢ each percentage point above 3.0%

Corn Discount (Stands Alone, Per Bushel)

- *Total Damage*: 2¢ each percentage point above 5.0%.
- *Heat Damage*: 3¢ from 0.3% to 0.5% and then 3¢ for each ½ percentage point above 0.5%.
- *Sour, Musty or COFO*: 15¢ per bushel
- *Heating or Hot*: 10¢ per bushel
- *Infested*: 10¢ per bushel

Soybeans

Soybean Deliveries

- Soybeans 15.0% and below will be averaged together per settlement. The average of the beans must be below 13.0% moisture, in order to not have any discounts.
- Soybeans 15.1% and higher will be averaged separately and must be sold.

Soybean Discounts (Averaged, Per Bushel)

- *Test Weight*: 1¢ for each pound below 54 pounds
- *Moisture*:
 - » 13.1% to 13.5% --1.0% of contract price
 - » 13.6% to 14.0% --3.0% of contract price
 - » 14.1% to 14.5% --4.5% of contract price
 - » 14.6% to 15.0% --6.0% of contract price
 - » 15.1% to 16.0% --8.0% of contract price
 - » 16.1% and above--9.0% of contract price
- *Foreign Material (FM)*: All FM over 1.0% will be deducted from gross weight.
- *Splits*: ¼ ¢ for each 5 percent over 20.0%

Soybean Discounts (Stands Alone, Per Bushel)

- *Total Damage*: 1¢ each ½ percent over 2.0% damage
- *Heat Damage*: 2¢ from 0.3% to 0.5% and then 2¢ for each ½ percent above 0.5%
- *Heating, Sour, Musty or COFO*: 10¢ per bushel
- *Bleeding Hilum*: 1¢ for each percent over 1.0%
- *Beans of other color*: 1¢ for each percent over 1.0%

All rates and policies listed herein are subject to change at any time without notice. Direct ship grain will be subject to the policies of the delivery point.