

# FSC Monthly Update

January 14, 2013

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**FSC'S ANNUAL MEETING**.....will be held on Thursday, January 24, 2013 at the Therkildsen Center in Harlan. Coffee and rolls will be served at 9:30 a.m. with the meeting beginning at 10:00 a.m.

**EMPLOYEE MEETING**.....Our annual employee meeting has been scheduled for Tuesday, February 12, and will be held at St. Boniface Hall in Westphalia. All offices and facilities will close at 12:00 noon that day. That will give employees time to travel to Westphalia where we'll begin with a catered meal at 1:00 p.m. Shortly thereafter Greg Runyan from United Benefits Group will review the Co-op Retirement Program with us. I will also review the results of our 2012 fiscal year, give you an update on the 2013 fiscal year, and present the employee service awards. This meeting should conclude between 3:00 and 3:30 that afternoon. Everyone will then be dismissed for the day; you do not have to return to work.

**SAFETY DAY**.....If you did not have a workers comp or auto claims from September 1, 2011 through August 31, 2012 you are eligible for a day of vacation which can be used between January 1, 2013 and March 31, 2013. Please schedule your Safety Day with your supervisor if you haven't already done so.

**OPEN POSITIONS AT FSC**.....The following positions are currently open at FSC: Shelby Agronomy Sales, Moorhead Operations, Portsmouth Applicator, and Denison Applicator. If you have an interest in any of these positions, please check with Pam Gubbels in Human Resources.

**NEW EMPLOYEES**..... Chris Poulsen at Atlantic became full time in outside operations. Welcome to FSC, Chris.



**EMPLOYMENT ANNIVERSARIES**..... The following FSC employees achieved an employment anniversary during the month of January.

Employee	Hire Date	Location	Employee	Hire Date	Location
<i>Andrew Sorensen</i>	<i>1/2/07</i>	<i>Harlan Elevator</i>	<i>Keary Hogue</i>	<i>1/26/09</i>	<i>Portsmouth</i>
<i>Melissa Christensen</i>	<i>1/3/11</i>	<i>Harlan Elevator</i>	<i>Geneva Jacobsen</i>	<i>1/26/09</i>	<i>Portsmouth</i>
<i>Cathy Assman</i>	<i>1/15/02</i>	<i>Irwin</i>	<i>Chuck Leinen</i>	<i>1/26/09</i>	<i>Portsmouth</i>
<i>Larry Petersen</i>	<i>1/16/12</i>	<i>Harlan Shop</i>	<i>Josh Leinen</i>	<i>1/26/09</i>	<i>Portsmouth</i>
<i>Nick Schechinger</i>	<i>1/16/12</i>	<i>General Office</i>	<i>Bruce Namanny</i>	<i>1/26/09</i>	<i>Denison/Harlan Elevator</i>
<i>Joe Klein</i>	<i>1/17/00</i>	<i>Denison</i>			
<i>Tom Davie</i>	<i>1/19/09</i>	<i>Moorhead</i>	<i>Mike Schneider</i>	<i>1/26/09</i>	<i>Portsmouth</i>
<i>Melissa Pope</i>	<i>1/21/08</i>	<i>Computers</i>	<i>Dan Jensen</i>	<i>1/28/02</i>	<i>Energy</i>

Thank you for your years of service to FSC!!





**SAFETY INCENTIVE PROGRAM.....** Last month we published the Safety Incentive Program for this fiscal year. There are two parts to the Incentive Plan – Incentive 1 and Incentive 2. To clarify some questions on the Incentive Plan, we need to accomplish Incentive 1 before we are eligible for Incentive 2. If you have any further questions about the Program, please contact Tom Grote.

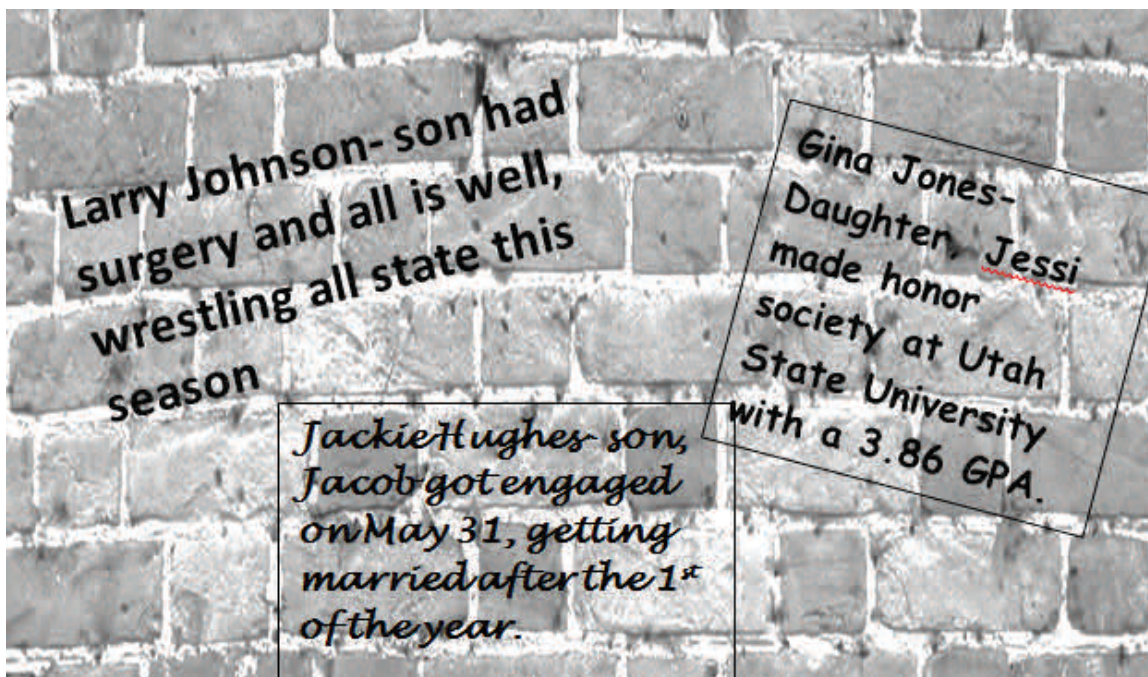
**THE FLU SEASON IS HERE.....**and is certainly flexing it's muscles all across the nation. Sometimes we have employees who aren't feeling well and decide to come to work anyway. If you're under the weather, you probably don't feel like being at work in the first place, your productivity probably isn't what you'd like it to be, and there's the potential to spread your illness to your coworkers. We certainly appreciate your dedication and that you want to be at work, but for your well-being and the benefit of your coworkers, consider taking a few days off until you're feeling better. No one is going to discourage you from taking time off to take care of yourself.



**WHAT'S COOKING?.....**We have a lot of great cooks at FSC and it's been suggested that we invite employees to submit their favorite recipe to share with everyone else. So, if you've got a great recipe you'd like to have us publish, just send them to Pam Borkowski. Guys, we know you have some good recipes too so we want to hear from you also.

**HAZMAT TRAINING.....** as of today the date for this training has not yet been established. Your supervisor will let you know if you need to attend with the date, place and time.

**BRAG BOARD.....**if you have some special news you'd like to share with other employees about something going on in your life, we would certainly post it on our Brag Board in the newsletter. This could be all sorts of things such as births, accomplishments of your children, milestones in your life (anniversaries, etc.) and any other special events. If you have something you'd like to share, please forward them onto Pam Borkowski. Sample below:





Here's a comparison of sales volumes.

	December 2012	December 2011
LP Gas (in gallons)	423,103	495,380
Gasoline (in gallons)	180,335	368,419
Fuels (in gallons)	1,414,008	1,868,579
Cardtrolls (in gallons)	311,401	314,550
Bulk Oil (in gallons)	27,796	30,525
Feed (in tons)	6,795	8,984
Dry Fertilizer (in tons)	31,215	27,582
Liquid Fertilizer (in tons)	623	878
NH3 (in tons)	16,527	14,499
Ag Lime (in tons)	40,525	35,135
Agronomy Application (in dollars)	1,562,434	1,382,804
Grid Sampling (in dollars)	415,742	317,206
Seed Corn (in Bags)	0	0
Seed Beans (in bags)	0	0
Tires (in dollars)	266,046	295,610
Computer Sales (in dollars)	212,316	259,329

**DEMAND CAPITAL**.....The interest rate on Demand Capital Accounts and Employee Reserve Accounts is currently at 2.5%

***Drive safe and stay warm!***

*Gary*



**QUOTE OF THE MONTH.....**

*Life is ten percent what happens to you and  
ninety percent how you respond to it. Lou Holtz*