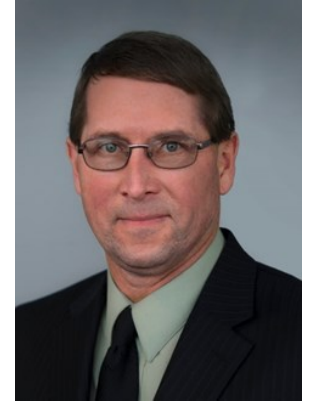




ANNUAL MEETING.....This year FSC’s annual meeting will be held on January 17, 2014 at the Boulders Conference Center in Denison. Details will be mailed to members in late December or early January.



DIRECTORS.....Both Ed Andersen and Brad Waldemar are up for election in January of 2014 and both have decided to seek re-election. Brad will be running unopposed in District 1; Ed will be opposed by Mike Fara in District 4.

EMPLOYEE MEETING.....Our annual employee meeting is scheduled for Wednesday, January 22 at the Therildsen Center in Harlan; the snow date is the following day. We will have a format similar to last year beginning with lunch followed by the afternoon program. Employees will be dismissed at 12:00 noon and can then travel to Harlan. Lunch will be served at 1:00 p.m. with the program to follow.



CHRISTMAS AND NEW YEAR’S DAY.....All FSC offices and facilities will be closed at noon on Tuesday, December 24 and on Wednesday, December 25 for Christmas. We will also be closed on Wednesday, January 1 for New Year’s Day.

FLOATING HOLIDAY.....Please remember that you have a floating holiday which you can use between now and New Year’s Day.

EMPLOYMENT ANNIVERSARIES..... The following FSC employees achieved an employment anniversary during the month of December:

Employee	Hire Date	Location
<i>Bob Gubbels</i>	<i>12/1/83</i>	<i>Defiance</i>
<i>Mark Martens</i>	<i>12/1/86</i>	<i>Energy</i>
<i>Randy Jensen</i>	<i>12/1/88</i>	<i>Denison</i>
<i>Steve Gawley</i>	<i>12/16/85</i>	<i>Harlan Shop</i>
<i>Cliff Kruse</i>	<i>12/17/90</i>	<i>Agronomy</i>
<i>Scott Berndt</i>	<i>12/2/11</i>	<i>Shelby</i>
<i>Jerry Miller</i>	<i>12/22/08</i>	<i>Moorhead</i>
<i>Todd Kelley</i>	<i>12/29/09</i>	<i>Agronomy</i>
<i>Mike Evers</i>	<i>12/30/99</i>	<i>Energy</i>
<i>Joan Bruck</i>	<i>12/31/01</i>	<i>GO</i>

Thank you for your years of service to FSC!!





REBOOT YOUR COMPUTER.....The IT department recently sent an email to all users and asked that everyone to reboot their computer's every Friday night before they leave for the weekend. Simply start the reboot and leave, there is no need to wait for the reboot to complete and log into the computer again. It will be on the "Alt-Ctrl-Del" screen when you get back to work the next time you get in.

THE FLU IS MAKING IT'S ROUNDS.....and may catch up with any of us soon if it already hasn't. Sometimes we have employees who aren't feeling well and decide to come to work anyway. If you're under the weather, you probably don't feel like being at work in the first place, your productivity probably isn't what you'd like it to be, and there's the potential to spread your illness to your coworkers and customers. We certainly appreciate your dedication and that you want to be at work, but for your well-being and the benefit of your coworkers and our customers, consider taking a few days off until you're feeling better. No one is going to discourage you from taking time off to take care of yourself.



HEALTH INSURANCE RENEWAL.....FSC's health insurance is up for renewal February 1. At their last meeting the board again approved the benefit of health insurance for FSC employees. There will be a slight increase to premiums, most driven by the costs of Obamacare. However, the board continued to leave the employee contribution rate at 22%, the same as it's been for a number of years. This is a huge benefit which is made available to us as employees. Please thank the Directors when you see them.

NATION'S TOP 100 AG RETAIL DEALERSHIPS & COOPERATIVES.....Each year Crop Life magazine publishes a list of the top 100 ag retail dealerships and cooperatives in the United States. In 2012 FSC was ranked #49 compared to #52 last year. In 2008 we were ranked #75. Companies included in the listing were limited to independent dealerships and cooperatives offering fertilizer, crop protection, and seed. Figures did not include services such as data management, consulting/scouting, or grain elevator revenue. Companies were listed in order to total sales in sales groups. Thanks to all of you for helping us make the list!

FSC # 17 ON CENEX TOP LUBRICANT ACCOUNTS.....Each year Cenex holds their Energy Summit as an educational and informative program but to also recognize their top accounts. This year FSC was # 17 on their top 25 accounts in the nation in the category of lubricant sales. Last year FSC was # 20 on the list. Congratulations to the FSC Energy team!

BRAG BOARD

Jared Olsen and Beth Mabary were married November 30. Congratulation to Jared and Beth. Jared works at the Oakland branch.



Here's a comparison of sales volumes.

	November 2013	November 2012
LP Gas (in gallons)	714,141	283,436
Gasoline (in gallons)	76,918	162,378
Fuels (in gallons)	1,126,564	1,216,755
Cardtrols (in gallons)	218,851	237,409
Bulk Oil (in gallons)	21,644	22,100
Feed (in tons)	5,695	5,106
Dry Fertilizer (in tons)	14,320	23,604
Liquid Fertilizer (in tons)	64	623
NH3 (in tons)	10,237	15,442
Ag Lime (in tons)	12,123	29,972
Agronomy Application (in dollars)	1,037,530	1,254,972
Grid Sampling (in dollars)	105,805	247,115
Seed Corn (in Bags)	0	0
Seed Beans (in bags)	0	0
Tires (in dollars)	219,677	191,206
Computer Sales (in dollars)	163,795	148,813

DEMAND CAPITAL.....The interest rate on Demand Capital Accounts and Employee Reserve Accounts is currently at 2.5%

QUOTE OF THE MONTH.....

If you can't see the bright side, polish the dull side.