



**ELECTION RESULTS.....**At the Annual Meeting on January 17 Brad Waldemar and Ed Andersen were re-elected as Directors for their respective districts. Congratulations to both Brad and Ed!

**EMPLOYEE SERVICE AWARDS.....**



Kevin Rutherford (25), Jerry Miller (5), Bob Gubbels (30), Bob Bruck (5), Randy Jensen (25), Lisa Jones (10), Pam Gubbels (25), Dean Schwery (10), Mike Georgius (20), Jim Robinson (10), Steve Bruck (10), Bryce Bruck (10), Julie Langenfeld (5), Dan Henkelman (5), Melissa Pope (5), Will Ransom (5), Jesse Donscheski (5), not pictured: Leonard Lingel (5)



**AUGIE RETIRES.....**On December 30 Augie Arkfeld retired from FSC. Augie began his employment with FSC in 1990, mostly in Transportation. Augie's most recent responsibilities have been making daily trips to pick up lime. We wish Augie congratulations and the best of luck.



**NEW HIRES.....** Brandon Vogt joined FSC on January 6th in Agronomy Sales at Moorhead, welcome Brandon.

**EMPLOYMENT ANNIVERSARIES.....** The following FSC employees achieved an employment anniversary during the month of January:

Employee	Hire Date	Location	Employee	Hire Date	Location
Andrew Sorensen	1/2/07	Harlan Elevator	Melissa Pope	1/21/08	Computers
Melissa Christensen	1/3/11	Harlan Elevator	Steve Hall	1/23/13	Shelby
Cathy Assman	1/15/02	Irwin	Keary Hogue	1/26/09	Portsmouth
Larry Petersen	1/16/12	Harlan Shop	Geneva Jacobsen	1/26/09	Portsmouth
Nick Schechinger	1/16/12	General Office	Chuck Leinen	1/26/09	Portsmouth
Joe Klein	1/17/00	Denison	Bruce Namanny	1/26/09	Denison
Tom Davie	1/19/09	Moorhead	Mike Schneider	1/26/09	Portsmouth

Thank you for your years of service to FSC!!





**RIGHT TO KNOW TRAINING**.....Our annual “HazMat and Right to Know” training meetings will be held on Monday, Feb 10<sup>th</sup> at the Therkildsen Center in Harlan. Julie Bell will be conducting the training this year. There will be two sessions ( 10:00–11:30 and 1:00–2:30). Every FSC employee needs to attend once every three years. Your manager has the list of employees needing to attend this year.

**SAFETY TRAINING**.....This year there are two lists for employee safety training. The first list is mandatory and for participation in the Employee Safety Bonus; the second list is optional. This training would need to be completed by August 31 to participate in the Employee Safety Bonus. If you do not have a copy of these lists, please check with your supervisor; they are also listed on the web under the employee section.

**CARDTROL UPDATES**.....This past fall we have done some equipment upgrades at our Persia and Harlan cardtrol locations. The Defiance and Oakland sites were upgraded in 2012. In Persia we put in a new island card reader and upgraded the credit card capabilities. Harlan was upgraded to a high speed diesel pump with a diesel exhaust fluid dispenser. Diesel pumping speed has increased from 10-15 gallons a minute to 25-30 gallons a minute. We also upgraded the credit card capabilities in Harlan.

We have also added a blender pump to the area where the E-85 was. With this, we are now able to offer ethanol blends of E-15, E-30, E-50, and E-85. With these additions to the Harlan site, no fuel site in a 30 mile radius will offer more options of fuel at a fuel station than your own FSC Cenex station.



## BRAG BOARD

Cathy and Mark Assman are the proud grandparents of twins. Thomas and Charlotte were born on December 18th and both weighed 4 lbs. 4 oz. Mandy and Bryan Hachfort are the parents and all are doing well.



Here's a comparison of sales volumes.

	December 2013	December 2012
LP Gas (in gallons)	1,032,642	423,103
Gasoline (in gallons)	96,777	180,335
Fuels (in gallons)	1,316,855	1,414,008
Cardtrolls (in gallons)	290,395	311,401
Bulk Oil (in gallons)	31,189	27,797
Feed (in tons)	7,794	6,794
Dry Fertilizer (in tons)	25,884	31,215
Liquid Fertilizer (in tons)	64	623
NH3 (in tons)	11,171	16,527
Ag Lime (in tons)	38,978	40,525
Agronomy Application (in dollars)	1,605,442	1,562,434
Grid Sampling (in dollars)	215,921	415,742
Seed Corn (in Bags)	0	0
Seed Beans (in bags)	0	0
Tires (in dollars)	342,137	266,046
Computer Sales (in dollars)	237,152	212,316

**DEMAND CAPITAL**.....The interest rate on Demand Capital Accounts and Employee Reserve Accounts is currently at 2.5%

**QUOTE OF THE MONTH.....**

*Don't save what's left after spending.  
Spend what's left after saving.*