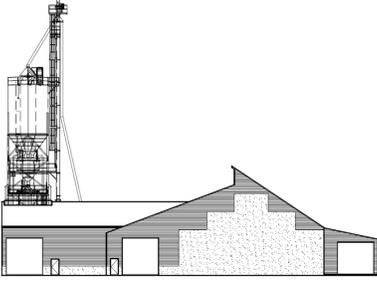


SHELBY FERTILIZER BUILDING.....FSC will soon be constructing a new dry fertilizer building at



the Shelby location. This building will hold 8,500 tons of various dry fertilizers that will be used in our southern territory by Shelby, Portsmouth, Oakland and Atlantic. The actual building will be 96' X 180' X 20' (back wall eave). 5 of the larger bins will be 64' deep while 3 smaller bins will be 32' deep. Greg Peterson with DCG Peterson Brothers Company from Sioux Rapids, Iowa is the general contractor for the project. The building will have a 46' X 88' covered load out building that will house a tower system provided by Waconia Manufacturing from Minnesota. In addition to that the building will have a 53' receiving leg and bucket elevator with a 177' overbin belt conveyor to fill the building. That receiving equipment is provided by Ranco

Fertiservice, Inc. from Sioux Rapids, Iowa. The entire project was engineered by Halberg Engineering from Hayward, Wisconsin.

As with any good project, it must be built on a strong foundation. Dirt work, grading, erosion control, and site preparation are being provided by Peterson Contractors, Inc. from Reinbeck, Iowa. All Electrical components for the project are being provided by RC Peterson Electric, Inc. from Granite Falls, Minnesota. I must note, there are 3 Peterson companies working on this project and none of them are related. Kloewer Plumbing and Heating from Defiance will be installing plumbing, water, and restrooms for the facility.

The total project cost is estimated to be \$3.5 million. Construction will start in late April with an estimated completion date in September so FSC can use the facility for the 2014 fall fertilizer season.

FEED CUSTOMER APPRECIATION.....The FSC Feed Division held a customer appreciation in

Denison on March 26th. FSC feed personnel were on hand to kick off our Spring booking program for calf creep and minerals. Dr. Aaron Kinser with Vigortone Ag Products was there to answer questions regarding feeding cattle. The Crawford County Cattlemen grilled hamburgers for the open house and the rest of the meal was provided by Cheetah's catering from Schleswig. There was a drawing for either 500 lbs of 8% Phos Mineral or equivalent in price towards another mineral; the 3 winners were: Justin Bromert, Fred Gruhn and Neil Boettger. It was well attended with good food, good information and some prizes.

2014 GRADUATES.....If you have someone in your family who is graduating from high school or

another institution of higher learning this spring, we'd like to recognize them. Please send their name and where they're graduating from to Pam Borkowski. We'd like to publish those names in May's employee newsletter.

NEW HIRES..... Sarah Burmeister joined the Energy Division on March 31 as a Customer Service Representative. Welcome to FSC, Sarah.



EMPLOYMENT ANNIVERSARIES..... The following FSC employees achieved an employment anniversary during the month of April:

Employee	Hire Date	Location	Employee	Hire Date	Location
<i>Al Hartwig</i>	<i>4/1/05</i>	<i>Energy</i>	<i>Paul Hocamp</i>	<i>4/18/97</i>	<i>Atlantic</i>
<i>Rick Doran</i>	<i>4/1/82</i>	<i>Energy</i>	<i>Garrett Trucke</i>	<i>4/27/09</i>	<i>Moorhead</i>
<i>Jacob Schechinger</i>	<i>4/6/07</i>	<i>Irwin</i>	<i>Jesse Donscheski</i>	<i>4/28/08</i>	<i>Irwin</i>
<i>Jenny Zaiger</i>	<i>4/13/11</i>	<i>GO</i>	<i>Lori Weisenborn</i>	<i>4/29/13</i>	<i>Computers</i>
<i>Anne Pauley</i>	<i>4/18/00</i>	<i>Irwin</i>			

Thank you for your years of service to FSC!!



SUMMER INTERNS AT FSC.....Eight students from ISU, NWMS and IWCC will spend their summer with Farm Service Cooperative starting in May. The students will be working as operational interns, crop scouting interns or in a sales/research position. This summer marks the third year in the affiliation between the classroom and hands-on training. The partnership of college and FSC allows students to gain significant knowledge in the agronomy field. The students will make invaluable contributions to each location this summer while gaining important contacts and experiences to navigate the process of finding a career. The FSC internships is an example of location managers, agronomists and key staff helping students succeed. The students for the 2014 summer are; Bryan Erlbacher, Tember Schechinger, Jarad Gaskill, Alex Klein, Taylor Assmann, Tyler Schaben, Tyler McCorkel and Jay Petersen. Each student hails from the local area, within 30 miles of their location. Look for their biography and picture next month.

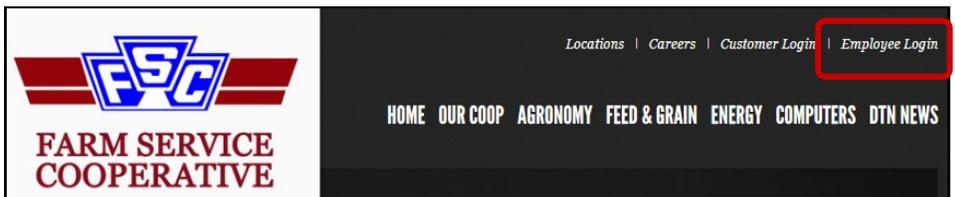
FSC DONATIONS.....FSC is approached quite often asking for donations for certain projects in our communities. FSC would like the rest of the community, other than just the recipients, to know that we are supportive of such causes. If we ever have any substantial donations we're making to a project we'd like to get some publicity for it if possible. Pictured is a "donation check" which measures about 3' x 5' which could be used for photo ops. Please contact Pam Borkowski if you have an occasion to use this.



UBG WEBSITE.....The website for the Co-op Retirement Program is www.ubgretire.com The Co-op Retirement Program is an outstanding benefit FSC's made available to its employees for decades. Very few companies still offer the benefits of a defined benefit retirement program. Unlike a 401K where your investment value can go up and down with the markets daily, your benefit with the Co-op Retirement is based on 3 items – the number of years in the plan, the benefit accrual rate, and your salary – you can easily make your own projection. Please take the time to visit this website for other useful information.

FSC WEBSITE EMPLOYEE PAGE.....On our FSC website, www.fscoop.com, there is a button

in the top right corner for logging into the Employee page. You will be able to access your FSC work email, view Employee Newsletters and Safety meeting minutes, view the Safety training list, complete with access codes and links to the training



website and CDL Hazmat practice test. There are also Handbooks, Forms and Links for all your employment needs. To access this, click on the button: **Employee Login, on the top right and enter your windows login (your 3 initials) and password.** For those of you that don't have a computer to log in to, you would still use your initials and the generic password which you will need to call Pam Borkowski and she will gladly give that to you.

SOFTWARE POLICY.....Please remember that the FSC Board adopted a Software Policy several years ago. This policy states that FSC will have only software which has been properly licensed to FSC residing on any of it's desktops, laptops, tablets, phones, etc.; any which is not properly licensed to FSC would be an infringement on copyright laws. Personal pictures, music, data, and related programs cannot be stored on FSC equipment. FSC runs a program which determines if any unlicensed software is present. If it is detected it will be removed from your computer. If you need some software installed in order to do your job, please contact Pam Borkowski for her assistance. Thank you.





Safety Committee Minutes March 28, 2014 Defiance, Iowa

The FSC safety committee met on Friday, March 28th, 2014 at the Defiance FSC shop break room. In attendance was Bob Bruck, Tom Grote, Ron Stitz, Steve Gawley, Mike Evers, Suzy Wear, Paul Hocamp, Jodi Gubbels, Steve Jorgensen, Steve Hall, Lance Axland, Mark Klein, TJ Keane, Angel Jepsen, Pam Gubbles, Bob Gubbles, Gary Jahn, and Audrey Petersen.

Tom Grote opened the meeting by thanking everyone for taking the time to attend the meeting. Tom Grote and Mike Evers then discussed the new spill/releases procedures FSC has adopted as a result of a recent gas spill at the Harlan cardrol site. Mike distributed a hard copy of the procedures to the group and instructed them to take the information back to their location. Tom also informed the group of coffee break spill training that can be taken through RCI. An Iowa Spill Response handout was also distributed to the group. Gary Jahn also stressed to the group that if anyone is ever in doubt about whether or not to report a spill to the DNR, they should report it. The reason being, the authorities should be reporting all spills to the DNR so FSC doesn't want a spill to be reported to the DNR by the authorities and not an FSC representative.

Tom Grote then distributed a spring maintenance checklist to the location managers in attendance. The checklist is an audit that aids a manager in ensuring his location and personnel are in good working order before the busy spring season gets underway.

Bob Bruck then passed out a list of all the work comp injuries thus far in the fiscal year. The group then discussed the injuries and how they may have been prevented. In particular, the group discussed the possibility of having all potential operations employees take a pre-employment test to ensure they can perform the job duties and also possibly identify pre-existing health issues. Gary reminded the group that all positions within FSC need to have a job description so potential new employees know exactly what will be required of them. Tom Grote also informed the group that in the event of an accident or injury, the employee must be transported to the hospital for the required drug and alcohol testing. The employee cannot drive to the testing facility on their own. One injury on the list was reported 2 weeks after the injury occurred. Bob reminded the group that all injuries should be reported to him within 24 hours.

Suzy Wear then gave the group an update on employee safety training within the RCI system. If group safety training is being done, the signup sheet should be sent to Suzy and she will update RCI. Part time employees are also required to be trained in safety; however, they are not eligible for the safety incentive bonus.

Tom Grote attended a recent safety directors meeting where a presenter talked about security. Tom shared some of this information with the group. Tom posed several questions to the group regarding the security at our locations. Are outside tanks being locked up, are locks periodically changed, are keys distributed to employees logged, etc.

The last item discussed was the new MDS sheets (formerly called MSDS). If a computer is not readily available to look up a MDS, a hard copy log of MDS sheets must be available for all products FSC handles.

Tom Grote closed the meeting by sharing with the group that April is distracted driving awareness month. Please refer to FSC's employee policy on driving a company vehicle and cell phone usage.





Here's a comparison of sales volumes.

	March 2014	March 2013
LP Gas (in gallons)	1,755,789	1,104,642
Gasoline (in gallons)	158,305	269,365
Fuels (in gallons)	1,654,174	1,753,485
Cardtols (in gallons)	507,641	514,287
Bulk Oil (in gallons)	50,619	49,928
Feed (in tons)	13,040	11,225
Dry Fertilizer (in tons)	40,504	42,183
Liquid Fertilizer (in tons)	166	787
NH3 (in tons)	11,504	16,534
Ag Lime (in tons)	80,091	65,927
Agronomy Application (in dollars)	2,298,489	2,052,461
Grid Sampling (in dollars)	296,191	437,029
Seed Corn (in Bags)	2,772	1,042
Seed Beans (in bags)	102	0
Tires (in dollars)	501,187	472,922
Computer Sales (in dollars)	442,860	376,924

DEMAND CAPITAL.....The interest rate on Demand Capital Accounts and Employee Reserve Accounts is currently at 2.5%

QUOTE OF THE MONTH.....

Nothing is a waste of time if you use the experience wisely. Auguste Rodin