



## UPCOMING HOLIDAYS.....

**Thanksgiving**– Thursday, November 23rd, FSC offices will be closed in observance of Thanksgiving.

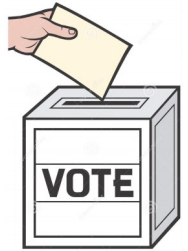
**Floating Holiday**– remember, this day has been approved by the Board to take any day from September 1-August 31. It 's no longer limited to just between Thanksgiving and New Year's day. Visit with your supervisor about when you plan to take your day.

**Christmas Eve**.....since this falls on Sunday in 2017, the FSC Board has graciously made an exception to the holiday policy this year. Employees will be given the entire day of Tuesday, December 26, as our Christmas Eve holiday. Please remember to thank the Directors for this extra holiday perk!

**Christmas Day**.....FSC will be closed on Monday, December 25.

**New Year's Day**– Monday, January 1st, FSC will be closed.

**FSC'S ANNUAL MEETING**.....will be held on Thursday, January 18 at the Irwin Community Building. Coffee and rolls will be served at 9:00 a.m. with the business meeting starting at 9:30 a.m. The meeting format will be similar to past years.



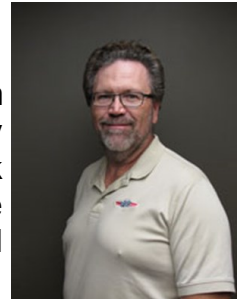
**DIRECTOR ELECTIONS**....will again be held at the Annual Meeting in January. Both Duane Alff from District 5 and Larry Gaul from District 3 will be seeking re-election and will be running unopposed.

## NEW HIRES.....



Carrie Davis has accepted the full-time position with Denison Feed & Grain working as the Office Accounting Assistant. Carrie will report to Joe Klein. Prior to joining FSC, Carrie worked as a Swine Technician with Maschoffs. Carrie lives on an acreage outside of Denison with her husband, Matt and children Alex, Shelby and Paige.

Randy Davis has returned to full-time employment with Farm Service Coop in the Transportation Department. Randy previously worked in the FSC Energy Department. Randy will report to Nick Schechinger. Prior to returning to FSC, Randy worked for Charlie Cave. Randy and his wife, Connie, have two daughters, Cora and Cati. They live in Harlan.



## EMPLOYMENT ANNIVERSARIES..... These FSC employees achieved an employment anniversary during the months of November.

Employee	Hire Date	Location	Employee	Hire Date	Location
<i>Jodi Gubbels</i>	<i>11/2/12</i>	<i>Defiance</i>	<i>Audrey Wohlleber</i>	<i>11/21/11</i>	<i>General Office</i>
<i>Chris Poulsen</i>	<i>11/2/12</i>	<i>Atlantic</i>	<i>Pam Borkowski</i>	<i>11/22/99</i>	<i>Computers</i>
<i>Mark Klein</i>	<i>11/3/95</i>	<i>Irwin</i>	<i>Mike Georgius</i>	<i>11/22/93</i>	<i>Denison</i>
<i>Tate Denker</i>	<i>11/4/11</i>	<i>Denison</i>	<i>Lance Axland</i>	<i>11/27/89</i>	<i>Irwin</i>
<i>Becky Nelson</i>	<i>11/10/14</i>	<i>Denison</i>	<i>Scott Whitfield</i>	<i>11/27/89</i>	<i>Irwin</i>
<i>Tom Grote</i>	<i>11/15/04</i>	<i>General Office</i>			

**Thank you for your years of service to FSC!!**

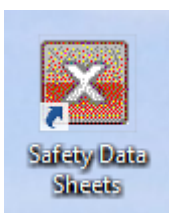
**THE SEARCH FOR SUMMER INTERNS.....**by Chris Behrens. Seven years ago we started asking ourselves, why hire people who've never worked at FSC? Why not hire young people as interns, teach them our business and how our company runs, and hire them when they graduate from college? An internship can be viewed as a test period, as it creates a great opportunity to test out this new working relationship and vice versa.

We have already started the search for the next group of 2018 interns. FSC has been attending career fairs at Iowa State, Northwest Missouri State, DMACC, South Dakota State University and WITCC. The prospects from those career fairs have been narrowed down and most are evaluating offers. By the Thanksgiving college break, a majority of the intern positions will be finalized.

**WORKERS COMPENSATION CLAIMS.....**have been on the decline. In our fiscal 2016 year we had 16 workers comp. claims, in the fiscal 2017 year just completed we had only 7 claims. So far this year we have only 1 claim; this is good news! Thanks to everyone, we want to make FSC a safe place to work!



Also, with the fall season now upon us, everything is in high gear. We need to remind fellow employees and our customers, that safety is a priority for everyone, employees and customers alike. We need to take our time and not take any shortcuts; we always manage to get everything done.



**SDS SHEETS AT YOUR FINGERTIPS.....**Safety Data Sheets (SDS) are intended to provide comprehensive information about a number of products we use and sell. They are used as a source of information about hazards and to obtain advice on safety precautions. If you need access to SDS sheets, a shortcut should be on the desktop of your computer. By clicking on that icon, you can quickly find the SDS sheet you need. If this icon is not on your computer, please contact Pam Borkowski and she will see that this gets installed on your desktop.

**It Is Coming - Oil Gift Cards for Gallons Promotion.....** Beginning Nov. 1, end-user customers can earn one \$50 VISA® gift card for every 125 gallons of qualifying Cenex® lubricants purchased through February 28, 2018.

Qualifying Cenex products include:

- Superlube TMS®
- Superlube 518®
- Qwiklift® HTB®
- Maxtron® Enviro-EDGE®
- Maxtron® DEO
- Maxtron® THF+
- MP Gear Lube
- Maxtron GL
- Cenex premium greases



Contact one of the Energy Salesmen of the Energy Office for more information.



Here's a comparison of sales volumes.

	September 2017	September 2016
LP Gas (in gallons)	92,089	124,055
Gasoline (in gallons)	25,870	29,961
Fuels (in gallons)	291,068	311,041
Cardtols (in gallons)	79,306	82,278
Bulk Oil (in gallons)	8,915	8,492
Feed (in tons)	1,404	2,065
Dry Fertilizer (in tons)	40	58
Liquid Fertilizer (in tons)	0	0
NH3 (in tons)	0	0
Ag Lime (in tons)	0	0
Agron Services & NH3 App (in dollars)	4,495	7,968
Grid Sampling (in dollars)	71	421
Seed Corn (in Bags)	0	0
Seed Beans (in bags)	0	0
Tires (in dollars)	48,358	37,744
Computer Sales (in dollars)	32,929	32,654

*Gary*

**QUOTE OF THE MONTH.....**

*The road to success is lined with many tempting parking places.*