



UPCOMING HOLIDAYS.....

Floating Holiday– remember, this day has been approved by the Board to take any day from September 1-August 31. It 's no longer limited to just between Thanksgiving and New Year's day. Visit with your supervisor about when you plan to take your day.

Christmas Eve.....since this falls on Sunday in 2017, the FSC Board has graciously made an exception to the holiday policy this year. Employees will be given the entire day of Tuesday, December 26, as our Christmas Eve holiday. Please remember to thank the Directors for this extra holiday perk!

Christmas Day.....FSC will be closed on Monday, December 25.

New Year's Day– Monday, January 1st, FSC will be closed.

HEALTH INSURANCE MEETINGS.....A series of health insurance meetings will be held on Wednesday, December 20; a letter will be mailed to each of your homes with the details. The High Deductible Plan will again be reviewed at these meetings. It is imperative that we have all employees attend one of these four meetings, as we need to have employees pick up the enrollment form for the plan which begins February 1, 2018 or sign a waiver indicating they do not want health insurance. Also, if you need to take the form with you and visit with your spouse, we ask that you return your forms to Pam Gubbels by January 3.



FSC'S ANNUAL MEETING.....will be held on Thursday, January 18 at the Irwin Community Building. Coffee and rolls will be served at 9:00 a.m. with the business meeting starting at 9:30 a.m. The meeting format will be similar to past years.

DIRECTOR ELECTIONS....will again be held at the Annual Meeting in January. Both Duane Alff from District 5 and Larry Gaul from District 3 will be seeking re-election and will be running unopposed.



NEW HIRES.....



Eric Clinton has accepted a full-time position with Farm Service Cooperative. and he will continue his work in Denison, as Agronomy Outside Operations. Eric reports to Joe Klein. Prior to coming to FSC, Eric worked as the Site Manager for Maschhoffs. Eric also worked at Nodaway Valley Feeders. Eric earned an Ag Production Management degree from Kirkwood Community College. Eric and his wife, Brenda, live in Denison with their two sons, Avery and Adyn.

Bret Steinkuehler has accepted a full-time position and he will continue his work in Denison Energy transporting fuel. Bret will report to Mike Evers. Prior to coming to FSC, Bret worked at Farmland in Denison and Ag Partners in Alta. Bret is married to Shandi and they have two children, Jackson and Savannah. Bret and his family live in Schleswig.



Employee	Hire Date	Location
Randy Jensen	12/1/88	Denison
Joe Gubbels	12/21/15	Moorhead
Mike Evers	12/30/99	Energy
Joan Bruck	12/31/01	General Office

EMPLOYMENT ANNIVERSARIES.....
These FSC employees achieved an employment anniversary during the months of December.

Thank you for your years of service to FSC!!



Here's a comparison of sales volumes.

	October 2017	October 2016
LP Gas (in gallons)	357,404	304,306
Gasoline (in gallons)	50,387	59,005
Fuels (in gallons)	776,233	835,803
Cardtrolls (in gallons)	174,481	166,305
Bulk Oil (in gallons)	14,727	16,561
Feed (in tons)	2,907	4,126
Dry Fertilizer (in tons)	441	2,253
Liquid Fertilizer (in tons)	0	306
NH3 (in tons)	0	29
Ag Lime (in tons)	788	4,891
Agron Services & NH3 App (in dollars)	46,636	121,954
Grid Sampling (in dollars)	27,559	36,822
Seed Corn (in Bags)	0	0
Seed Beans (in bags)	0	0
Tires (in dollars)	85,988	118,817
Computer Sales (in dollars)	60,640	66,390

Gary

QUOTE OF THE MONTH.....

A positive attitude is contagious. But don't wait to catch it from others.