



UPCOMING HOLIDAYS.....

Floating Holiday– remember, this day has been approved by the Board to take any day from September 1-August 31. It 's no longer limited to just between Thanksgiving and New Year's day. Visit with your supervisor about when you plan to take your day.

Christmas Eve.....since this falls on Sunday in 2017, the FSC Board has graciously made an exception to the holiday policy this year. Employees will be given the entire day of Tuesday, December 26, as our Christmas Eve holiday. Please remember to thank the Directors for this extra holiday perk!

Christmas Day.....FSC will be closed on Monday, December 25.

New Year's Day– Monday, January 1st, FSC will be closed.

RON KENKEL.....will be retiring from FSC on Friday, January 19, 2018. Ron has been a part of FSC for over 43 years. Ron began his career as an agronomist in Oakland, later accepting the position of Branch Manager. In 1995 he was named Agronomy Division Manager and several years ago assumed the position of Agronomy Procurement Manager. He's also been the Assistant General Manager. A retirement party will be held in Ron's honor on Saturday, January 13, 2018 at the Harlan Golf and Country Club between 5:30 and 8:00 p.m. All FSC employees should consider this their invitation to attend. We wish Ron well as he starts a new chapter of his life.



STEVE JORGENSEN.....also announced his retirement with January 19, 2018 being his last day. Steve has been with FSC since October of 1995, most recently serving as the Atlantic Branch Manager. A retirement party is planned for Steve on Monday, January 15, 2018 between 11:00 a.m. and 2:00 p.m. at the Atlantic FSC office. FSC employees are invited to attend Steve's party.



Thanks to Ron and Steve for their years of service to FSC!

ALEC GUTTENFELDERwill be assuming the position of the Atlantic Branch Manager in mid-January. Congratulations to Alec!

JOE GUBBELS.... was recently named Branch Manager at Moorhead. Congratulation to Joe!

PATRONAGE REFUND CHECKS.....for fiscal 2016-2017 were mailed to members on December 1. Patronage refund checks were issued for \$148,110 and another \$275,713 was issued in preferred stock to the members for a total of \$423,823. This is reportable for income tax, so a 1099-PATR was included with the check.

A REVOLVEMENT OF DEFERRED PATRONAGE.....totaling \$162,000 will be mailed to members on December 12. This was for preferred stock which had been issued to members in previous years. This does not need to be reported for income tax as that was already done in the year it was allocated to the members.

HEALTH INSURANCE MEETINGS.....A series of health insurance meetings will be held on Wednesday, December 20; a letter has been be mailed to each of your homes with the details. The High Deductible Plan will again be reviewed at these meetings. It is imperative that we have all employees attend one of these four meetings, as we need to have employees pick up the enrollment form for the plan which begins February 1, 2018 or sign a waiver indicating they do not want health insurance. Also, if you need to take the form with you and visit with your spouse, we ask that you return your forms to Pam Gubbels by January 3.



FSC'S ANNUAL MEETING.....will be held on Thursday, January 18 at the Irwin Community Building. Coffee and rolls will be served at 9:00 a.m. with the business meeting starting at 9:30 a.m. The meeting format will be similar to past years.



Duane

Larry

DIRECTOR ELECTIONS....will again be held at the Annual Meeting in January. Both Duane Alff from District 5 and Larry Gaul from District 3 will be seeking re-election and will be running unopposed.

Here's a comparison of sales volumes

	November 2017	November 2016
LP Gas (in gallons)	809,905	404,276
Gasoline (in gallons)	73,304	71,959
Fuels (in gallons)	1,278,344	1,238,563
Cardtols (in gallons)	261,729	245,473
Bulk Oil (in gallons)	22,142	28,273
Feed (in tons)	4,340	6,339
Dry Fertilizer (in tons)	8,586	10,708
Liquid Fertilizer (in tons)	287	383
NH3 (in tons)	11,685	4,545
Ag Lime (in tons)	10,484	29,420
Agron Services & NH3 App (in dollars)	872,127	705,436
Grid Sampling (in dollars)	104,060	133,222
Seed Corn (in Bags)	0	0
Seed Beans (in bags)	0	0
Tires (in dollars)	114,433	170,809
Computer Sales (in dollars)	87,566	96,026

QUOTE OF THE MONTH.....

There is a time to let things happen, and a time to make things happen.