



BOARD TOURS OF FSC FACILITIES.....will happen in August. On August 2 they will travel to the south locations and on August 21 they will tour the north locations. The board takes these annual trips as part of their responsibility to the stockholders to ensure that the cooperative's assets are being properly maintained. These visits also help the directors visualize and plan for fixed asset additions in the future.

STATE FAIR TICKETS.....will be distributed to employees shortly. Again this year we had approximately 86% of the employees request tickets. When you see one of the FSC directors please remember to thank them for the opportunity to spend the day with our families.

OUR ANNUAL EMPLOYEE MEETING.....has been scheduled for Wednesday, September 12. As in the past, we'll dismiss employees from work at noon. We'll begin to serve lunch at approximately 12:30 p.m. I'll then give a brief recap of the year we've just ended and a view of the financial plan for next year. We'll finish with employee service awards. You will then be dismissed and do not need to return to work the rest of the day.

NEW ARRIVAL.... Jacob and Amber Schechinger announce the birth of their son, Calvin Dean, on July 5th. Calvin joins his brother Keagan. Jay and Jeanna Schechinger are the proud grandparents, both Jacob and Jay work at the Irwin location.



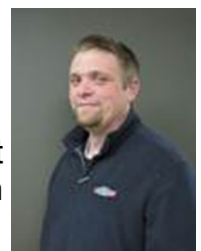
NEW EMPLOYEE AND JOB ASSIGNMENTS.....

Katie Harness has accepted the Agronomy Sales position at the Moorhead location, reporting to Joe Gubbels. Katie is a graduate of Western Illinois University with a B.S. in Agriculture Science with an emphasis in Agronomy and a minor in Animal Science. Prior to coming to FSC, Katie worked as a Precision Ag Specialist and Agronomy Sales with Frontier Ag, Inc., in Goodland, Kansas. Katie and her husband, Craig, live in Missouri Valley.



Christian Jorgensen has accepted the Agronomy Sales position at Oakland FSC. Christian will report to Shawn Macha.

Nathan Steffen has been promoted to the Branch Manager position at the Atlantic location, reporting to Gary Jahn. Nathan has been operating as the Interim Branch Manager.



EMPLOYMENT ANNIVERSARIES..... These FSC employees achieved an employment anniversary during the month of July. Thank you for your years of service to FSC!!

Employee	Hire Date	Location	Employee	Hire Date	Location
Shawn Macha	7/1/13	Oakland	Eric Croghan	7/20/15	Defiance
Ron Stitz	7/6/92	Shelby	Lyle Obrecht	7/25/94	Harlan Feed Mill
Larry Schaben	7/11/06	Energy	Marc Meyer	7/27/17	Denison

County	City	Dates	2018 Area Fair Dates	County	City	Dates
Harrison	Mo. Valley	July 24-28		Sac	Sac City	July 25-28
Crawford	Denison	July 25-29		Iowa State Fair	Des Moines	Aug 9-19
Cass	Atlantic	July 25-31		Clay	Spencer	Sept 8-16



	June 2018	June 2017
LP Gas (in gallons)	2,463,980	1,548,785
Gasoline (in gallons)	233,383	239,542
Fuels (in gallons)	2,792,847	2,695,364
Cardtols (in gallons)	831,638	766,283
Bulk Oil (in gallons)	62,692	76,225
Feed (in tons)	13,758	18,703
Dry Fertilizer (in tons)	44,923	46,156
Liquid Fertilizer (in tons)	11,421	14,176
NH3 (in tons)	25,863	25,306
Ag Lime (in tons)	55,095	78,597
Agron Services & NH3 App (in dollars)	4,315,654	4,412,045
Grid Sampling (in dollars)	412,278	440,442
Seed Corn (in Bags)	18,124	19,783
Seed Beans (in bags)	34,534	40,903
Tires (in dollars)	270,173	317,900
Computer Sales (in dollars)	314,430	345,616

QUOTE OF THE MONTH.....

It's not the load that breaks you down, it's the way you carry it.
Lena Horne